



Commercial Sales Executive

The Gold Coast Football Club is looking for a sales superstar to deliver our commercial sales strategy and products whilst building & maintaining strong relationships with our Hospitality clients.

As the Commercial Sales Executive, you will be required to drive corporate sales by managing existing corporate partners, identifying new opportunities through engaging prospective clients and leveraging relationships and networks.

The ideal candidate will have:

- A strong personal brand which personifies the Gold Coast SUNS values.
- Qualifications in Business Management or similar;
- Experience in media sales and/or digital sales agency;
- Experience in hospitality and/or events sales;
- 2-3 years' experience in a similar sales role;
- Proven success in managing and securing Corporate/Hospitality Accounts;
- Proven success in building business to business relationships and delivering commercial outcomes;
- Outstanding business acumen;
- Outstanding proposal presentation skills;
- High levels of energy, drive, self-confidence and initiative;
- Proven ability to work as part of a team;
- Strong awareness of self and differences in others;
- Experience/Familiarity with Archtics and/or Salesforce
- The ability to communicate with people at all levels, skills and education; and
- Experience within the sports, venues or entertainment industry (highly desirable).

If you think you've got what it takes to join our team and meet the criteria for the role, we would love to hear from you.

Please apply via our candidate portal. Only applications received via the portal will be considered.
https://goldcoastfc.secure.force.com/recruit/fRecruit__ApplyJob?vacancyNo=VN126

Applications close Thursday November 13, 2025